homely

Smart. Simple. Homely.

CHEAT SHEET

Homely in a nutshell

Homely helps installers win more quotes by offering a better customer experience and ongoing savings. Remote access with Connect Pro provides the tools to act fast, solve problems early and reduce unnecessary callouts.

Why add Homely to installs

- **Simple set up:** with automated weather compensation for better efficiency.
- **Inclusive insights:** 2 years' Connect Pro access is included with every Homely
- **Happy customers:** your customers can save up to 31% on their heat pump bills when they use Homely together with a Time of Use Tariff

How Homely helps installers win business

- **Differentiate from competitors:** adding Homely makes the system smarter and more efficient, great talking points at quote stage.
- **Customer friendly**: Homely's customer app is really easy for homeowners to use, it does the work of managing their heat pump, so they don't have to.
- **Proof of performance**: Homely optimises to reduce heat pump bills and has been independently tested (by Salford Energy Labs) so installers can show proof of savings.
- **Peace of mind:** remote monitoring and maintenance helps installers assure customers they're on top of any issues that arise.

Homely makes sense financially! Here's how:

- **Win more business:** adding Homely gives the customer a 'smart home heating system', not just a heat pump.
- **Add-on margin:** opportunity to earn additional margin per install **and** repeat business through service and maintenance supported by Homely Connect Pro.
- **Fewer call-backs:**
  - Homely improves system performance and homeowner satisfaction for fewer complaints.
  - Connect Pro offers remote diagnostics, maintenance and troubleshooting so installers can make changes from the desk rather than the driveway and use the time saved on new installs.